

Goldfield Suites, Greymouth



Goldfield Suites Luxury Accommodation in Greymouth

Goldfield Suites is a tranquil oasis on the outskirts of Greymouth, and next door to Shantytown. Nestled within 2 hectares of bush, the motel is placed to make the most of the rural outlook and wilderness views. Goldfield Suites has built an enviable reputation. They are the only NZ Tourism Qualmark Gold standard property in Greymouth, and the highest review-scored motel in Greymouth (9.5 on Booking.com).

Predominantly catering to couples, Goldfield Suites consists of 4 one-bedroom cottages, one access-friendly large queen studio, and a managers' 2-bedroom apartment, and is easily managed by a husband and wife team while allowing time for a lifestyle.

Al fresco bbq summer-evening meals, and a wood-fired hot tub, have proven very popular with guests, while increasing the ADR, and provide significant points of difference from local accommodation providers.

A developed network of inbound tourism operators provide good inbound, particularly European, tourist bookings, with bookings in place for next season.

Excellent wifi, android TVs, Fibre to boundary and completion of the install expected in the near future.

The natural environment draws plentiful native birdlife, with resident kiwi, and weka regularly strolling the grounds. Wild deer also graze the lawn on occasion.

Rarely do opportunities like Goldfield Suites become available.

If you are keen to run your own lucrative and trendy business, and live the lifestyle, contact us now!

For more information or to arrange your private viewing, please contact specialist Accommodation Business Brokers, Dilan De Silva or Tracey Green.

ABOUT THE BUSINESS BROKER

Dilan De Silva, covering the Canterbury, Marlborough, Tasman & West Coast regions of the South Island, offers over 20 years' experience within the tourism, hospitality, and leisure sectors, both nationally and internationally.

As an expert business broker, Dilan offers professional experience, vast knowledge and is highly connected within the tourism and hospitality sectors. With his calm and confident personality, he will provide buyers and sellers with the confidence and peace of mind required to achieve their desired result. When buying or selling a tourism business only an industry expert can broker you the best possible deal. Dilan's relevant experience, expertise and connections makes it easy for him to match vendors with the right buyer, and then guide them through the process, and assist them into tourism business management and/or ownership.

- Dilan is a well-connected local tourism broker, but he also has vast connections with international investors, and hospitality and tourism management companies, which means that your selling potential and pool of buyers is not limited to New Zealand only.
- Before working as a Business Broker, Dilan spent 18+ years as a General Manager, and has managed hotels and hotel companies in New Zealand, Australia, Vietnam, Singapore, Myanmar, Thailand, Sri Lanka and in the Middle East.
- Most recently he worked as a General Manager in hospitality for 11 years in Canterbury, and managed both large and small scale tourism businesses over this time.

- He has vast experience in tourism and hospitality business acquisitions, tourism sales and marketing, destination marketing, tourism property sales, franchises, development, and partnerships.
- Dilan has always been actively involved in tourism boards and marketing organisations, as he has a real passion and heart for the sector and those within it.

He is a friendly, confident, helpful, and calm person, with an absolute 'can do' attitude. His breadth of knowledge, and connections, mean that he is easily able to connect an ideal business or property, with the ideal buyer.

Between July 2020 and June 2021, Dilan was fortunate with the opportunity to sell 33 properties worth \$20,000,000, giving him the title of "Rookie of the year".

Tourism Properties Real Estate
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a free appraisal.

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TOURISM & HOSPITALITY BUSINESS BROKERS

3-MONTH BUYER CONSULTATION PROGRAMME

For buyers who are new to the tourism, hospitality and leisure sector in New Zealand, Dilan offers a free 3-month business consultation programme. This is an opportunity for you to tap into Dilan's extensive industry experience and expertise. Dilan fully understands the demands of marketing, compliance, staffing, costs, and the many other pressures that can exist for new business owners.

The programme is specifically designed to help buyers new to the sector, assisting them to understand the business and nature of hospitality, accommodation and/or leisure businesses. Dilan's experience enables him to offer sound practical advice and strategies to jump-start your new business, in areas such as marketing, profit and loss, and yield management, as well as assistance with general business management.

Whether you are buying a business for investment or buying a business to secure an income, having the support of Dilan at your fingertips can make a significant and lasting difference to both your business and your life.

Dilan De Silva

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